



WELDING FOR SALES CERTIFICATE PROGRAM REGISTRATION FORM FOR SALES REPRESENTATIVES

MILTON, ONTARIO

It's about **You**
and what
You **Know...**
And How you
Sell It!



This three-day course (22.5 hours) is designed for top performing Welding Sales Representatives. This course provides technical knowledge that you need to develop the great relationships you have with your clients. You'll get the hands-on, know-it-all confidence that your clients can buy into.

What You Get!

- World-class teaching and knowledge from our CWB instructors
- An opportunity to network with other welding sales professionals
- Lunch and refreshments each day of the course
- Upon successful completion of the course the participant will receive a Certificate and an Examination Transcript

Included Bonus items:

- Course Handout
- CWB Module 1, Health and Safety
- CWB Module 4, Processes
- Welding Symbols Card
- Complimentary Basic Membership of the Canadian Welding Association (\$25 value)

The following topics will be covered:

- Welding Symbols
- Welding Health and Safety
- Basics of Welding Power Sources
- Six Welding Processes
- Shielding Gas Applications
- Filler Metal Classification Systems
- Brazing and Soldering
- Welding Terminology and Joint and Weld Types
- Cutting Processes
- Preparation and use of welding procedures

Pre-Requisites

- There are no prerequisites for this course.
- This course is designed for existing welding sales people to achieve a recognized designation.



1.800.844.6970 | www.cwbgroup.org | Fax: 905.542.1318



WELDING FOR SALES CERTIFICATE PROGRAM REGISTRATION FORM FOR SALES REPRESENTATIVES

All Sessions start at 8:30 a.m. and end at 4:30 p.m.

Choose your Session:

<input type="checkbox"/> March 27 – 29, 2012

Don't lose traction or your competitive edge.

Take yourself to a new level of competency with the CWB Welding for Sales Certificate.

Add valued productivity advice. Utilize the knowledge from this course to help clients maintain good safety practices. Tailor your sales to your client needs by drawing on your gained understanding of common processes and applications. Back up your recommendations with expertise, confidence and professional insight.

WHERE: 8260 Park Hill Drive, Milton, ON, L9T 5V7

CWA Member Course Cost - \$932.25 (HST Included) – Membership ID: _____

Course Cost - \$1017.00 (HST Included)

CWA Premium Membership - \$84.75 (HST Included)

Benefits: Privilege Card, Jobs portal, Networking, Newsletter + CWA Journal, 10% discount on CWB self-study modules and Marks Work Wearhouse, HUB Insurance, Event discounts.

Complete the registration form and fax to 905-542-1318 or e-mail to info@cwbgroup.org. Cheques are made payable to the CWB. Contact us early as space is limited.

Company Name _____ Co. Code: _____

Name: _____

Address: _____

City: _____ Postal Code: _____

Phone: _____ Fax: _____

E-mail: _____

Method of Payment: PO#: (CWB clients only) _____ Cheque # _____

VISA MasterCard # _____ Exp. Date: _____

Name on Card: _____ Signature: _____

Cancellation Policy:

The course cost, less a 25% enrollment charge per person, will be refunded if cancellation is made in writing no less than 5 working days before the course. There will be no refund for cancellation after that date. The CWB has the right to cancel the program 10 working days prior to the date of the course. Full refunds will be made to registered participants if the CWB cancels the program. Participants are eligible for one course transfer as long as notice is given no less than 5 working days before the original course date.

All registrants will receive a complimentary Basic CWA Membership. Check this box if you do not wish to receive this membership.